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# Example of Financial Sales Analyst Job Description

Our growing company is hiring for a financial sales analyst. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for financial sales analyst

* Manage quarter end deliverables including reporting and analysis of key financial metrics and KPIs and provide ad hoc support to cross functional teams on forecast/other financial data
* Provide ad hoc analysis to enable insightful color of business performances and support decision making
* Proactively plan ahead to ensure timely and accurate deliverables
* Change agent to drive value-add, innovation and continuous improvement in WWSS FP&A process, metrics and platform, and leverage best practice
* Build strong partnership with a broad range of cross-functional and global teams
* Assist with preparation and monitoring of Revenue/COGs/OPEX budgets to achieve objectives
* Provide forecasting and analysis for Worldwide Global Services
* Help to manage Global services spend with spend team assistance
* Review Consulting contracts and participate in deal reviews for consulting team
* Contribute to the business strategy by applying financial analysis and business judgment

## Qualifications for financial sales analyst

* Knowledge of Hyperion Essbase and Planning
* Ability to travel to San Rafael or San Francisco on a regular and as-need basis
* Financial planning & analysis experience is highly preferred
* Strong aptitude for, and experience with, financial software
* Ability to work autonomously and in a team environment as needed, to tight deadlines, and to excel in a fast paced environment
* Ambitious and eager to learn, ability to work in changing environments and be flexible