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# Example of Financial Executive Job Description

Our innovative and growing company is hiring for a financial executive. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for financial executive

* Bachelor degree, ideally in the maritime field –
* Completion of further industry-related certifications and courses preferred
* Perform legal entity capital management activities including monitoring of legal entity solvency, proposing dividends, recapitalizations, and capital returns
* Direct complex sales opportunities which can include implementation plans
* Conduct in-depth analyses to determine strategic and growth opportunities including market potential, business case development, and financial implications
* Support the crafting and refinement of the businesses strategic vision
* Has an in-depth understanding of general insurance products like motor , travel offered in the Singapore market by various companies
* Produce and transmit accurate illustration
* Work with the local account teams to leverage relationships and existing account strategies
* Execute the sales process by moving new opportunities successfully through the funnel

## Qualifications for financial executive

* Eight to fifteen years of proven experience with large scale Financial Services sales & account management
* Experience working with Boards of Directors, Community leaders and business partners
* Ability to build strong relationships with the business and be a trusted advisor
* Sound knowledge of banking products
* Team management experience with ability to lead and develop qualified accountants
* A minimum of a high school education or the equivalent is required