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# Example of Financial Analyst, Commercial Job Description

Our company is looking for a financial analyst, commercial. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for financial analyst, commercial

* Follows internal controls, policies, and procedures when completing assigned duties
* Ad hoc analysis relevant to marketing and sales team (Promotion )
* Help to identify continuous process improvement areas (i.e structure simplification, PMS set-up, financial trainings on project management)
* Subject matter expert with respect to Division organic growth calculations, bookings and backlog, geography splits, channel growth, revenue synergies
* Ensure data integrity, accuracy and consistency of data across EDW, Hyperion Planning, and CMR
* Drive functional excellence through implementation of Global processes that facilitate alignment between all stakeholders (Divisions, Regions, Group FP&A)
* Create a robust set of revenue analytics that provide actionable insights to leadership
* Partner with Commercial-Division liaisons to drive best practice sharing and clear lines of communication across LSG Finance teams
* Partner with the HIV Commercial sales and marketing team to develop HIV expenses and headcount forecasting, reporting and analysis including quarterly LE (latest estimation), annual budget and 3 years’ long range planning
* Work closely with marketing team to support the key strategic business initiatives including PrEP and TAF launch investments to ensure alignment with strategy

## Qualifications for financial analyst, commercial

* BS/BA degree in related discipline and 3-5 years of related experience
* Professional certification such as CPA highly preferred
* Previous experience in Project Management System or MS Project will definitely be a plus
* Self-motivated, independent, performance driven and willing to travel
* Minimum of 5 to 7 years of strong, hands-on experience in budgeting and forecasting, FP&A, general ledger, and modeling
* Professional finance experience in the pharmaceutical or biotechnology industry