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# Example of Financial Analyst, Commercial Job Description

Our innovative and growing company is looking to fill the role of financial analyst, commercial. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for financial analyst, commercial

* Assistant on preparing annual Budget and monthly Forecast
* Provide explanations for budgets and forecasts
* Compare monthly actual revenue to budget and provide comments on main variances
* Be responsible for presentations on annual budget package
* Partner with Commercial, Pricing and Operations teams in order to create reliable and relevant drivers for accurate forecasting
* Involved in various projects as needed
* Calculating and analyzing contract estimates at completion (EACs) for multiple fleet management contracts on the V2500, PW4000, PW2000, and GTF engine portfolios
* Coordinate all monthly, quarterly, and annual closing activities including the consolidation and submission of actual financial results for multiple fleet management contracts
* Coordinate all MML and OMM planning activities for P&W Engine Services including the consolidation, submission, and presentation of all short and long term forecasts for multiple fleet management contracts
* Coordinate the annual rate recalculation for multiple fleet management contracts and provide necessary support for our invoicing vendor

## Qualifications for financial analyst, commercial

* Bachelor’s degree in Finance, Real Estate or Economics
* Work independently and handle multiple tasks simultaneously
* MBA or CPA preferred, but not mandatory
* At least 4-7 years of basic Finance experience, at least 2 years of which are on revenue base product support
* Provide overall financial oversight for multiple fleet management contracts ongoing support for the contract's fleet manager
* Leverage ACE tools for continuous process improvement plans in support of achieving ACE gold