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# Example of Field Applications Specialist Job Description

Our company is looking to fill the role of field applications specialist. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for field applications specialist

* Implements and performs instrument training programs for customers and field sales force
* Develops and maintains in-depth application expertise on all supported products
* Provides technical customer support (e.g., installation, customer familiarization and training, application consulting, preventive maintenance, and remedial repair)
* Troubleshoots and analyzes data for customers to help optimize products and resolve instrument issues
* Provides field support for customers by utilizing available applications for installed instruments and working with Technical Support
* Manages sales field activities, with tactical advice from the Regional Sales Manager, by maintaining close communication with relevant customers and sales representatives
* Acts as an effective applications team member to the Field Service Engineers
* Initiates and organizes calls to Technical Service
* Decides scheduling of training and installations with advice from Field Sales Representatives, Regional Sales Manager and Supervisor
* Manages customer relations management data base with field sales

## Qualifications for field applications specialist

* Minimum of a Master’s degree, PhD Preferred in Bioinformatics, Statistics, or Life sciences
* System setup and workflow design
* Assistance with tender responses, user training and product demonstrations
* Liaison and assistance with third party companies
* Native Dutch or German language
* Valid driver’s license and willingness to travel, national and internationally