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# Example of Field Application Specialist Job Description

Our company is growing rapidly and is hiring for a field application specialist. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for field application specialist

* Complete other administrative duties (ex
* Monitor applications and troubleshooting trends and report these back to the direct Manager to the R&D Department/ Product Manager/ Marketing Manager
* Attending technical trainings and scientific meetings to gather information on new trends, products and discoveries affecting SCIEX customer information about technical trends/needs to support development of selling strategies and future products
* Meet with customers regularly to determine their needs and assure satisfaction
* Ensure key account strategies, field marketing strategies, profiles and results are share among Application /Field Marketing / Engineering Team / Marketing Manager
* Provides installation, training, and on-site customization support as needed
* Prepares and presents seminars to customers, potential customers and SCIEX employees as requested, on the application, installation, and operation of instrument systems
* Provide on-site training for customers within the designated area and across other territories as required
* Provide technical support for sales and marketing staff in the organization and performance of on-site evaluations and trails
* Liaise with LIMS providers and work with their personnel customer IT personnel to establish interface and network connections between bioMérieux systems and LIMS systems

## Qualifications for field application specialist

* Role to be based either in Kuala Lumpur, Malaysia (preferred) or Bangkok, Thailand
* An enthusiastic can-do mentality, and you are a dedicated team-worker and a clear communicator
* Minimum of two years successful laboratory experience in hospitals or reference laboratories is required
* Minimum Bachelor Degree in relevant field or equivalent
* Strong organization skills to manage multiple priorities make appointments, plan schedules and coordinate efforts with Sales Personnel other Service and Support personnel
* Proactive and passionate about maintaining a high standard of support