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# Example of Field Application Scientist Job Description

Our growing company is hiring for a field application scientist. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for field application scientist

* Develop a strong, working knowledge of our IVIS optical Imaging product portfolio and scientific applications
* Provide advanced instrumentation training to our IVIS customers
* Present to potential clients on optical imaging applications
* Provide biological expertise and experimental design to support our customers
* Work closely with product managers, marketing teams and application teams to develop and maintain pre-sales and post-sales presentation and training material
* Work closely with the R&D group to plan experiments that are relevant to the client base
* Attend and present data at local tradeshows as requested
* Help with lead generation for both commercial and academic accounts
* Base location in either Northern California or Oregon
* Work closely with sales team to serve customers on product knowledge & technical solutions

## Qualifications for field application scientist

* Masters in Biological Science
* Two years or more of laboratory experience in flow cytometry and protein detection
* FAS, Sales, or Sales Support experience preferred
* Demonstrated ability to troubleshoot and optimize protocols
* Ability to develop solutions to complex problems which require the regular use of innovation and collaboration
* Excellent time management, problem solving and analytical skills