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# Example of Executive Acquisition Job Description

Our company is growing rapidly and is hiring for an executive acquisition. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for executive acquisition

* Cooperate on execution of TA Strategy activities
* Minimum 3 years of experience in talent acquisition with a preference for candidates coming from a manufacturing environment
* University degree in Business, Psychology, Human Resources or related field
* Solid problem-solving/logic reasoning and strong analytical skills
* Critical stance, proactivity and attention to detail
* Organizational and planning capabilities, having the ability to work in a dynamic environment with changing circumstances
* Good communication and relational skills, being comfortable working independently in a team
* Fluent spoken and written English and Portuguese
* EU citizenship or a valid work permit to work in Portugal
* Build our talent bench by designing and implementing the plan for attracting the very best talent that will enter our AIT (Administrator-In-Training) program and continue to grow their job into a career

## Qualifications for executive acquisition

* Leverage sales engineering and in-house partner services resources
* The Account Executive must live in the NYC area
* The Account Executive must live in the Atlanta area
* The Account Executive must live in the Chicago area
* Creates and maintains detailed and accurate Account/Opportunity Plans
* Ability to work successfully in a dynamic environment with a proven ability to balance competing demands and priorities, operate independently while building a successful sales pipeline/channel