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# Example of Estimating Manager Job Description

Our company is looking for an estimating manager. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for estimating manager

* Ability to make decisions that impact the organization’s credibility, operations and services and present material outside the immediate work function
* Manage all activities related to proposal estimating for the SMS division
* Team player possessing excellent problem solving and organizational skills with the ability to negotiate and integrate different viewpoints
* Trains estimators and project resources across business units
* Manages estimating workload and ensure the estimating needs for Chemours businesses are met
* Maintains relationships with external project controls professionals and organizations
* Establishes and maintains a standardized list of units, factors and metrics to drive improvements/learnings back into future estimates
* Monitors pricing trends and continuously updates the global estimating community
* Influences early Business expectations (scope, cost, schedule, quality, risk and value profile) in order to converge on an optimal project portfolio
* Develops estimates, or validates, on select projects

## Qualifications for estimating manager

* Understanding of cost/schedule risk analysis as it relates to the risk management program, contingency development and analysis
* Bachelor’s degree and 10 years of related experience including team leadership experience with major capture programs
* An understanding of Pricing algorithms
* Familiarity with the ProPricer and ePrice model and BOE Tool is required
* The ability to travel 25% of the time is necessary
* Ability to interpret, analyze and develop commercial requirements in Owner Requests for Proposals (RFP), providing pricing strategies