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# Example of Equities Research Job Description

Our company is growing rapidly and is hiring for an equities research. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for equities research

* Summarise research findings and formulate clear-cut conclusions, while demonstrating sensitivities around the key tenants of your investment thesis
* Oversee and drive the modeling work of junior Analysts (including directing the team on how to allocate their "modeling time")
* Demonstrated knowledge of the current market (including trends) for the Banking sector
* An understanding of how to build a strong talent pipeline
* Use a combined qualitative and quantitative approach to provide detailed analysis and comparison of all funds within a particular asset class for use within multiple portfolio programs including those domiciled in US, Canada and Europe, mainly US
* Compile regular fund research recommendations – provide a current investment opinion on each fund held in the programs including both proprietary and third party funds
* Source new managers for inclusion in portfolios and our approved manager list
* Develop your understanding of the competitive landscape in various sectors, including monitoring top managers
* Conduct regular due diligence reviews to monitor team, process, performance, positioning and outlook
* Keep up to date on capital markets through various brokerage and independent research reports BCA, Gavekal, ISI

## Qualifications for equities research

* Ability to liaise with various teams within the firm Compliance
* Team Player – ability to establish win-win relations with sales, sales-traders, research & ECM
* Some experience with either the Sales function and/or the China Equity Market
* Experience in working in cross-cultural, diverse environments
* MBAs and/or 2-3 years’ experience of equity research or investment banking strongly preferred
* Enrolled in an MBA program from a top business school