Downloaded from <https://www.velvetjobs.com/job-descriptions/equipment-finance>

# Example of Equipment Finance Job Description

Our company is looking to fill the role of equipment finance. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for equipment finance

* Completes ratio and trend analysis to determine if a customer is eligible for financing
* Works with Sales to monitor delinquency, delinquency trends and repossession activity
* May travel with sales staff to locations on occasion
* Build business partnering skills that will enable you to become a future, trusted advisor to our businesses
* Determine the drivers of sales success in a financial services business
* Friendly, professional and with an ability to work to own initiative
* Ideally, but not essential, have experience within financial services and/or have used Oracle
* Approves daily cash posting
* Develops an effective sales and relationship management culture
* Manage and support the data reporting initaitives and user community

## Qualifications for equipment finance

* Ideally have at least five years experience working in a technology equipment or general leasing organization with third party introducers
* Oversee overall management of the booking/funding, customer service and end of lease functions
* Improve the operational systems, processes and policies
* Manage staff performance, including implementing and monitoring staff and department KPI's
* Liaise with key business staff and IT support on all system related issues and enhancements
* Identify potential risks within the business, and implement processes and controls to mitigate