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# Example of Director, Product Manager Job Description

Our company is growing rapidly and is looking to fill the role of director, product manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for director, product manager

* Define Criteria’s products and solution ecosystems
* Define market segments and GTM
* Build product terms, pricing, SLAs and contracts
* Help identify and convert customer opportunities
* Help build long-term, sustaining customer relationships
* Understand customer’s needs (beyond their “requirements”) and use that understanding to help continuously improve Criteria’s products
* Lead the development of a data warehouse
* Leverage the data warehouse to understand data gaps
* Create processes to address the data gaps
* Work with cross functional teams (sales, service, migrations) to address the data gaps and clean up the data

## Qualifications for director, product manager

* Bachelor’s Degree required CTP preferred
* Must have solid knowledge in all domestic banking collections, disbursement, fraud prevention and information reporting
* Good knowledge of regulatory environment including OCC and FFIEC guidance
* Ability to build and sustain business relationships
* Possess a desire to learn, have an inquisitive nature and the motivation to seek answers and provide solutions
* Demonstrate excellent reading comprehension