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# Example of Director, Learning & Development Job Description

Our innovative and growing company is searching for experienced candidates for the position of director, learning & development. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for director, learning & development

* Assesses faculty needs and provides educational opportunities such as small group experiences, just in time information, conferencing, to facilitate faculty understanding of online pedagogy, mission and strategy, and outcome findings
* Lead a dynamic team by example
* Explore and propose forward-thinking training ideas, especially in regards to the ever-increasing role of technology, innovation, and risk on the financial industry
* Strategically design and lead learning and development efforts to align to business needs
* Focus upon ongoing coaching and development of team members to foster their short-term and long-term career growth
* Provide strategic direction for Sales Learning and Development across the brands to ensure consistent strategies, coordination of efforts, and sharing of best practices
* Oversee and provide input and feedback into the development and delivery processes for ongoing learning programs to ensure increased sales force effectiveness and that all stakeholder needs are met
* Partner with counterparts within sales leadership, brand, regulatory, and other pertinent stakeholders to proactively identify training needs, develop strategies, and optimize implementation
* Serve as a liaison between Marketing and Sales to build alignment across the functions, provide relevant input, and influence strategic decision making based on marketplace and business understanding
* Align L&D team support to company’s strategic vision by collaborating with business partners to identify training needs and competency gaps

## Qualifications for director, learning & development

* Ideally experienced in working in a European environment
* Able to navigate matrix structures positively and sensitively
* Analytical, conceptual and strategic thinking
* High levels of presentation and facilitation
* Strong background and experience in organizational development
* Passion for learning and organisational development