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# Example of Director, Demand Planning Job Description

Our growing company is looking for a director, demand planning. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for director, demand planning

* Work closely with the Office GDC teams, drive alignment across teams and ensure the ongoing development of GDC operations, field landing and execution are consistent
* Deep collaboration with our Finance teams to develop executive views, create a business cadence and land core business impact statements on the GDC
* Be an active contributor on the GDC program and strategy LT, bring insights from the field and segment teams
* To supervise and lead the team in terms of product forecasting, capacity planning, qualitative analysis, management reporting and sell out analysis
* To set strategic directions and operational targets for the centralized team to achieve
* To develop a good and sound understanding of business environments and operational regulations of all SEA countries
* To drive systems improvements and lead planning processes streamlining to meet changing business environment and demands
* To propose appropriate and effective strategies and plans to enhance operational efficiency and achieve business results (eg
* To review demand planning-related trends, qualitative analysis and management reports, in order to provide SEA Management team with relevant inputs to support business decisions
* To establish and drive sell out analytics for SEA and Pacific

## Qualifications for director, demand planning

* Strong understanding of the S&OP process with the ability to drive continuous improvement
* Strong leadership skills but also able to take responsibility for projects when necessary
* Ability to document detailed process and functional specifications as required
* Proven successful track record on cross-functional team projects, including leading teams
* Ability to effectively communicate across functional departments and levels
* Strong strategic skills with ability and vision to map out "future state" business processes