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# Example of Director, Corporate Strategy Job Description

Our company is growing rapidly and is looking for a director, corporate strategy. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for director, corporate strategy

* Manage material and strategic enterprise partnerships with internal and external stakeholders
* Reports key business performance information to the parent company on behalf of the Department Head and/or CEO
* Participate and support other corporate programs as deemed appropriate
* STRATEGY DEVELOPMENT - Will play an instrumental role in developing approach, gaining alignment, and driving the global strategic planning process
* SYNTHESIS, REPORTING, and RECOMMENDATIONS – Synthesizes information from multiple sources to generate insights and recommendations on business strategies and opportunities for Edwards
* Manage new and existing strategic commercial partnerships
* Interface and liaise with cross functional 10x team members such as Legal, Finance, Marketing, Sales, and R&D
* Identification and mapping of value pools, and mapping of adjacent and transformational growth opportunities
* Support strategic priorities of business units as appropriate
* Serve as organizational expert in key B2B, B2B2C, and B2C growth areas, and facilitate introductions and early stage brainstorming discussions with potential partners in such areas

## Qualifications for director, corporate strategy

* Ability to take a top management perspective while being extremely rigorous and focused on the relevant details
* MBA strongly preferred (0-1 year post MBA)
* Proven ability to lead critical strategic initiatives from definition to execution in a complex consumer-driven organization, marrying quantitative and qualitative analyses and driving
* Business results against recommendations
* Entrepreneurial, self-driven, and ambitious
* Recent experience working as an Engagement /Project Manager in a management consulting firm such as McKinsey, Bain, Accenture or BCG