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# Example of Director, Consulting Services Job Description

Our company is growing rapidly and is looking to fill the role of director, consulting services. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for director, consulting services

* Facilitate business planning initiatives with client management teams
* Maintain awareness of current state of construction markets, emerging issues and contractors’ challenges
* Developing and implementing marketing plans which target new and existing clients and promote Aquenta Consulting as a key provider of professional Contract, Commercial & Disputes Services
* Ensuring commercial agreements are set-up to deliver target profit, and minimise risk to all parties
* Developing and implementing growth strategies and plans
* Determining and monitoring budget and forecasts
* Mentor the India Global Professional Services team
* Work with sales managers and sales account managers to promote the Services business in large and complex enterprise accounts in India
* Represent the India business and collaborate with Asia Pacific (APAC) sub-regions and global teams
* Create, implement, and promote a India services partner strategy

## Qualifications for director, consulting services

* Work as virtual team member to provides backup support on other services engagements
* Leverage and generate applicable technical/project management “best practices” white papers within virtual team
* Provide training and mentorship to other Project managers real-time escalation response for support issues
* Lead technical design/architecture reviews with responsibility for managing regional services projects
* Solid project delivery experience
* Demonstrable and successful track record in application of consulting tools and solutions in solving complex business problems