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# Example of Dietary Manager Job Description

Our company is growing rapidly and is looking to fill the role of dietary manager. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for dietary manager

* Develop business in the growing Central European dietary supplements and Consumer Health Care market, identifying and leveraging opportunities for the company product portfolio entering this market through new customer opportunities
* Identify new opportunities for sales by presenting the strong product portfolio, clinical data, application, volumes, prices and general conditions with customers
* Interface to the various Business Units responsible for providing market feedback such as customer needs, market trends and market insights
* Coordinate with the team to engage appropriate expertise as and when required to deliver profitable revenue to the company and bring value to customer in line with business objectives
* Be the primary commercial contact for allocated customers within the dietary supplement and Consumer Health Care market and first level technical contact
* Maintain and develop a strong project pipeline, which should be reported in the Sales Force.com system ensuring up to date information is available for internal stake holders
* Supervises workers engaged in preparing and serving food
* Ensures adaptive equipment necessary for food consumption is available
* Establishes quality standards for planning, preparing, and food yield and creates and submits menus that assure nutritional adequacy and variety, including modified diets and special diets
* Conducts pricing audits annually to ensure cost effectiveness and works closely with RN supervisor regarding dietary orders prescribed by the physician

## Qualifications for dietary manager

* Previous experience in hiring, training, scheduling, motivating and counseling support staff preferred
* Must have Serve-Safe manager certification
* Food services supervisory experience in an institutional long-term care setting is preferred
* Bachelors degree in Food and Nutrition, Institutional Management, Food Science or Hospitality
* Current Oklahoma Registered Dietitian license
* 5 years managerial experience in Health Care Food Service or 15 years in Hospitality industry