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# Example of Desk Strategist Job Description

Our company is looking for a desk strategist. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for desk strategist

* You will ensure the APAC sales teams receive communication and education on any upcoming system changes and drive adoption and collection
* You will train, mentor and educate other members of the Deal Desk global team to provide excellent support to the field
* Available to travel across APAC market
* Build and implement long term analytical models for the Firm/Client Financing Desks to ensure proper valuation and risk management of positions (Repos and Hedges)
* Build and implement models to manage collateral use in a way that maximizes profit while ensuring adherence to regulations on capital use
* Perform development work to insure compliance with regulatory requirements for XVA (external and internal)
* Support the desk's daily trading and risk management activities
* Develop tools and analytics for the desk to price and risk manage the positions
* The successful candidate will support the APAC Deal Desk team and act as a strategic partner to our sales organization
* They will work in a queue-based environment to review requests for enabling Online accounts for invoicing

## Qualifications for desk strategist

* Strong Developer in of C++, Java, KDB/Q
* Good understanding of Risk Neutral pricing framework
* Experience of front office work environment
* Experience with C++ or Scala programming language
* Master’s degree or higher in Statistics, Mathematics, Physical Sciences, Computer Science, Engineering or related Quantitative Science field or equivalent
* Electronic trading or systematic trading experience a distinct advantage