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# Example of Demand Manager Job Description

Our company is looking for a demand manager. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for demand manager

* Handle customer queries invoices, proof of delivery, certificate of conformity and packing lists
* First point of contact for the commercial organization for the operational and/or tactical planning horizon
* Consolidate the unconstrained OpCo demand plans into the S&OP Hub demand plan as input for the S&OP Hub Supply Network plan (operational and tactical horizon)
* Communicate, report and follow-up of the decisions/constraints from the Hub S&OP
* Monitor, analyze, understand and challenge the quality of the OpCo demand plans
* Provide KPI dashboards, insights and decision documents at request or at own initiative
* Understand, apply and maintain S&OP Hub priority rule book (product & customer) based on input from category, Key Account team and/or OpCo
* Leads and/or participates in assigned (supply chain, cross functional) projects, in- and outside the hub (related to portfolio management,change controls, improvement, etc) in- and outside the hub
* Accountable for the development, documentation, and maintenance of the assumptions supporting the demand plan
* Lead a team of enthusiastic individuals to achieve brand/business vision

## Qualifications for demand manager

* Very strong Systems Development Lifecycle (SDLC) experience (2 years)
* Abnormal demand management
* Bachelor in Business / Finance related Field, and/or Technical (Chemical engineering, other) with minimum 5 years of relevant experiences
* Ability to learn/use demand management software
* Team-oriented approach and ability work in a matrix organization
* Ability to work as part of a diverse and high-energy team