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# Example of Dealer Job Description

Our growing company is looking for a dealer. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for dealer

* Make accounting entries and balance ledgers
* Be a liaison between sales, marketing, customer care, installation, shipping, credit, to help define and implement a consistent distribution philosophy
* Be proactive, not reactive to dealer issues and concerns
* Meet and exceed monthly sales targets for dedicated territory by winning and retaining dealers on our ONE account model – airtime & hardware
* Recruit and activate connecting dealers - Seek new trading relationships in dedicated territory
* Manage deals from quote to connection - Capture details of all current and future deals requiring your support
* Sell more phones - Inform purchasing on what SIM Free and Network handsets are being requested
* Be a subject matter expert - Keep track of all network propositions
* Manage multi-regional dealer sales pipeline
* Assist and guide Technicians and Parts Advisors with on-line time recording, purchase order system or any other administrative tasks

## Qualifications for dealer

* Grow number of Direct Dealing Clients
* Aim to maximise value of existing clients
* Grow the RMP book
* The ideal candidate has at least 3 years in treasury experience
* Uphold TDAF’s service proposition by ensuring adequate preparation is completed prior to dealer calls ensuring value is presented within each visit
* Use market intelligence and field inspections to manage TDAF’s risk within the dealer network