Downloaded from <https://www.velvetjobs.com/job-descriptions/customer-finance>

# Example of Customer Finance Job Description

Our growing company is looking to fill the role of customer finance. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for customer finance

* Managing invalid deductions that require direct customer or sales support
* Participating in sales trade strategy discussions
* Knowledge of FASB and SEC requirements, Generally Accepted Accounting Principles, tax reporting and accounting practices and International Financial Reporting Standards
* Properly assess hardship requests to ascertain what, if any assistance, is most appropriate for the customer's circumstances
* Participating positively and constructively in team meetings
* Actively participates in Team Meetings by identifying opportunities for process improvement ideas and utilises appropriate channels of communication with the ability to convey complex issues in simplistic terms
* Has the ability to build rapport with key stakeholders and adapt to changing environments
* Embraces change and is supportive of assisting others in the team through the change process and has the ability to draw on available resources to quickly understand a complex business function
* Manages time effectively and is well organised, demonstrating an ability to multi-task and accepts tasks willingly and without hesitation
* Strong attention to detail with the ability to identify issues from an early stage

## Qualifications for customer finance

* A minimum of two years of customer finance experience, A/R, deduction management in a high volume, fast-paced environment (Manufacturing background preferred)
* Excellent knowledge of industry drivers, company’s products, and selling skills, a demonstrated ability to exceed seven-figure annual quotas within the IT financing industry
* SAP SD and FI experience preferred
* Bachelor’s Degree or a minimum of five years of relevant professional experience
* Create & maintain the Windows financial modeling for Windows customer support investments
* Part of the team responsible for tracking of Services Purchase Orders, invoices and revenue tracking using Oracle