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# Example of Customer Engineering Job Description

Our growing company is hiring for a customer engineering. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for customer engineering

* Maintain a high level of technical competency in current technologies, product offerings & their applications
* Design and implement innovative user interfaces
* Provides the primary pre-sales technical support function for the front line Ontera Account Representatives in conceptualizing, qualifying and positioning technology solutions
* Develops last mile designs and prepares detailed documentation for deployment
* Prepares comprehensive materials lists for customer solutions
* Regular travel within assigned territory to support Account Managers and to maintain client relationships
* Prepares comprehensive cost analysis of technical solution proposals
* Completes tasks lists for Project Management Office in support of designs
* Prepares Statements of Work when required for larger projects
* Assists with RFP response preparation

## Qualifications for customer engineering

* Strong technical skills with extensive hands-on background in Silicon design, architecture and debugging, schematics, PCB design, EMI and Signal Integrity analysis, datacenter SW architecture and solution development, use-case analysis, performance optimization, system architecture
* Extensive experience in working directly with global customers and enabling them into production (esp
* Extensive work experience and knowledge in the datacenter (server and comms) market segments
* Agile and adaptable to changing business requirements with ability to craft and implement light-weight processes that scale efficiently and drive improvements
* Team player with passion and zeal to do whatever it takes for business success with a keen sense of urgency and strong drive
* BA/BS in science or business/marketing