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# Example of Custody Product Manager Job Description

Our innovative and growing company is looking to fill the role of custody product manager. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for custody product manager

* Work in partnership with Product Development, Technology, Operations, Legal, Compliance and Risk to design and develop operating models for new or existing clients
* Develop and manage financial metrics and management reporting related to Custody cash balances, partnering closely with Business Management and Financial Controllers on P&L management
* Key point of contact for Australia & New Zealand client base needs across Sales and Client Service
* Governance and management of Australia Specific Solutions
* Drive the development and positioning of Notional Pooling Capabilities for the APAC region
* Provide RFP support as required including on-site participation during clients’ due diligence, new client meetings
* Assist in the preparation of product collaterals, FAQs
* Support the various liquidity products in the European region – working with various teams to support the implementation of product set
* Work in conjunction
* Support the implementation of the strategic programs to deliver cash services for CFS clients

## Qualifications for custody product manager

* Understand Securities Business and specifically custody services in terms of sub-custody and global custody
* Expertise across a broad range of risk categories such as Credit, Operational, Fiduciary, etc
* Ensuring the EMEA product offering is consistent and aligned with our global funds product offerings across Investor Services
* A tertiary qualification in a relevant discipline, with post-graduate qualifications
* Good overall knowledge of Custody & Fund Services Products, and strong understanding of Cash/Liquidity Products (both product construct and positioning)
* Client facing experience and ability to partner with Sales/RMs/Client Service to find solutions to client needs