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# Example of Consulting Technical Manager Job Description

Our growing company is looking for a consulting technical manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for consulting technical manager

* Management of multi-disciplinary, multi-geography teams in the production of high quality, innovative bids, within the governance framework
* The on-going development of bid management processes that align and support the objectives of our business
* Provision of sound financial, commercial and technical guidance to the Sales Representatives, Delivery Directors, Practice Managers
* Take ownership of the production of high quality, competitive bids from inception to submission for a wide range of opportunities ranging from $100K to $20M+
* Driving “no bid” where appropriate
* Work with the sales teams to generate ideas and USPs to deliver winning bids
* Work with the account team to scope required effort and define timelines for the bid
* Secure, plan and manage resources for bid preparation, negotiation and future project delivery
* Lead the bid through our robust internal governance, liaise with Senior Management to provide confidence in the solutions offered
* Manage the win/loss reporting

## Qualifications for consulting technical manager

* Ability to accurately gather, analyze and interpret data
* Ability to manage crisis
* Familiarity with business processes, organizational assessment, (supporting non-SDLC projects) is required
* Experience with software development on a variety of architectures (x86, ARM, ) a plus
* Experience of managing multiple technical projects of varied complexity utilizing cross-functional teams in multiple locations
* Hands-on technical delivery experience in OEM Cloud