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# Example of Consulting Services Manager Job Description

Our innovative and growing company is searching for experienced candidates for the position of consulting services manager. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for consulting services manager

* Travels on a regular and expeditious basis throughout the United States and occasionally overseas to meet client requirements
* Market intelligence – be the expert on buyers and influencers of technology-related products and services, how they buy and their buying criteria
* Lead and manage consulting services to a variety of organizations
* Create long term, trusted advisor relationships with various senior leaders
* Successfully deliver complex engagements
* Identify and lead business development including proposal development and presentations
* Create a learning environment through active leadership
* Lead and develop organizational designs at both an enterprise and functional level
* Develop strategic change plans
* Participate in HR transformation projects including developing HR strategy, service delivery, process, technology and outsourcing

## Qualifications for consulting services manager

* Risk Data Aggregation and Reporting frameworks
* Experience of at least two relevant implementation projects
* Experience of at least three relevant implementation projects
* Expertise in the Financial Services industry and particularly, experience working within the Finance function
* Develop strong long-term client relationships and become recognized as a trusted business advisor
* Lead Human Capital consulting projects, focusing on transforming elements such as HR strategy, HR operations, shared services, HR processes, or a specific HR specialist area such as reward, learning, benefits, performance or recruitment