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# Example of Consulting Director Job Description

Our company is growing rapidly and is searching for experienced candidates for the position of consulting director. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for consulting director

* Ensure the implementation of the complete service line plan for the products within the portfolio, including go to market strategies, demand marketing, training plans
* Establish key metrics used to manage and track portfolio performance - report on pipeline development, market adoption and delivery NPS
* Implement client engagement programs to establish a robust client-centric approach to portfolio and service needs definition
* Provide portfolio direction and leadership into all delivery programs – ‘out innovate' the competition and establish our services portfolio as world class
* Act as an assurance body to review and ratify program activity from service portfolio across Consulting, Managed Services, Customer Success and Adoption Services
* Lead competitive intelligence efforts and ensures portfolio remains competitively positioned and forward looking
* Analyze potential partner relationships and co-manages strategic vendor partnerships in support of portfolio requirements
* Partner with Enablement team to ensure that the sales teams have the necessary technical expertise to successfully sell
* Partner with Global Sales teams to understand market needs and translates insights into offerings
* Acts as Career Advisor to staff

## Qualifications for consulting director

* Proven track record of leadership and development of junior talent
* Experience independently managing multiple engagements and clients simultaneously
* Advanced knowledge of law department and litigation management and discovery processes
* Advanced knowledge of various legal technologies
* A deep understanding of Processor/server/storage technology and trends and how they are used to solve business challenges
* A deep understanding of Converged Platforms/infrastructure and trends resolving around these technology and how they relate to current business challenges