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# Example of Concessions Manager Job Description

Our company is growing rapidly and is hiring for a concessions manager. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for concessions manager

* Feedback from suppliers, cross functional interfaces
* Performance against revenue, profit and cost budgets
* Deliver against set KPI’s
* Feedback from Concessions Strategy Team
* Analyzing customer concessions volumes and developing solutions that reduce defect events
* Building out a scalable program status/tracking infrastructure that provides granular detail on overall program performance, risks and opportunities
* Counts all inventory in the stand before the event, verifying that beginning counts on stand sheets making sure it equals total inventory
* Counts the stand’s inventory at the end of an event, logs data onto the inventory sheet, and proceeds to the main office for posting
* Ensures that all products are displayed, the stand is stocked and clean, and that all employees are in their full uniform during the entire event
* Maintains cleanliness of stand at all times

## Qualifications for concessions manager

* Two to four years of international experience - preferred but not essential
* Multicultural, open minded, positive attitude
* Flexible, with good ability to adapt to changes
* Innovative, high capability and capacity to work hard and under pressure
* Spanish language skills preferred but not essential
* Availability to travel or change residence