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# Example of Commercial Lender Job Description

Our company is growing rapidly and is searching for experienced candidates for the position of commercial lender. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for commercial lender

* Effective writing and communicative skills required
* Ability to work in a team setting on collaborative projects
* Participate in Community Service and Bank-sponsored activities that serve and support the mission and values of First Bank of Montana
* Assist in management of CRE portfolio and actively generates additional business by networking and community involvement
* Evaluate needs of potential clients/businesses and offer appropriate loan portfolio services
* Evaluate clients' credit, coordinating loans and helping negotiate mortgage or leasing contracts
* Prepare detailed analysis of properties which include operating and financial statements, tenants, leases, taxes and insurance
* Provide real estate advice according to research on market trends, economic conditions and the company's financial situation
* Evaluate the potential profits of commercial property tenants
* Monitor credit quality of real estate loans

## Qualifications for commercial lender

* 5+ years in commercial real estate lending in a banking enviroment is required
* A proven history of substantial annual loan volume is expected
* Of supervisory experience
* Ability to calculate figures and amounts such as discounts, interest, commissions, proportions, percentages, circumference, and volume
* Ability to solve practical problems and deal with variety of concrete variables
* High School Diploma or GED and a minimum of five years commercial banking experience