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# Example of Commercial Leadership Program Job Description

Our company is growing rapidly and is looking to fill the role of commercial leadership program. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for commercial leadership program

* The Commercial Leadership Program is a great opportunity to develop a solid base of skills and knowledge that should enable you to commence your successful Business Development career
* Interfacing with cross-functional teams that include Sales, R&D, Finance, Quality, Manufacturing
* As a member of the Commercial Leadership Program you will develop practical and innovative ways to identify and meet goals
* Develop and ownership of the talent acquisition strategy, in partnership with J&J University Recruiting, including identification and onboarding of program participants – including 12-week summer internship program as key component of full time hire TA strategy
* Work with the Value Excellence team on training and development strategy for participants
* Work with the Governance Committee and line management on execution of development plans
* Conduct regular ECLDP talent reviews
* Work with the Governance Committee to drive rotation decisions and first placements for program participants
* Facilitate calibration/compensation planning for program participants
* Provide updates to and requesting support from JALT (Janssen Americas Leadership Team) as

## Qualifications for commercial leadership program

* Must possess excellent project management, communication, leadership, and influence skills
* Demonstrated ability to proactively identify problems, mediate issues, develop solutions and implement a course of action
* Experience working within a commercial department in pharmaceutical, biotechnology, or related life science industry
* Exceptional interpersonal and organization skills required
* Strong ability to communicate in multiple mediums to all levels of the organization
* Must be enrolled in a U.S. accredited university for the semester before and immediately following the internship