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# Example of Commercial Insurance Job Description

Our innovative and growing company is hiring for a commercial insurance. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for commercial insurance

* Recruit, develop, and manage new commercial sales and benefit producers
* Achieve satisfactory new and renewal revenue production levels
* Establish and maintain relationships with insurance carriers to understand and meet specific business appetites and production goals
* Direct sales forecasting activities and set performance goals accordingly, along with agency management
* Analyze and control expenditures of business unit to conform to budgetary requirements
* Prepare regular sales report showing pipeline activity, prospects and attained sales
* Review and analyze sales performance against plan
* Direct agent development activities, including hiring, teaching, training and coaching activities
* Use all necessary agency management software functions and verify data is accurate
* Be able to read client’s business contracts for insurance requirement compliance

## Qualifications for commercial insurance

* Auto insurance experience is a plus
* Open to a temporary position
* Agree to a background and drug screen
* Under moderate supervision (working individually or as part of a project team), perform research and analysis to support business operations, develop recommendations to address problems/issues and make presentations to the supervisor, project leader or manager
* Develop and produce accurate, consistent, and timely reporting and analysis
* Identify reporting processes that are inefficient and create / change processes that will lead to measurable gains in data quality and reporting processing time