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# Example of Commercial Finance Job Description

Our company is growing rapidly and is looking for a commercial finance. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for commercial finance

* Assist in monthly financial analysis and reporting for Power Generation
* Participate in “best practice” efforts to improve reporting and analysis for the function
* Assist in monthly business forecasting process and related reporting
* Working with the Operations team to collect and analyse operational data and ensure that operational factors (synergies, integration costs, ) are reflected in forecasts
* Perform scenario analysis of different plan structures to determine the optimal plan for the business
* Support the legal and HR teams to create the language and financial backup in the official SIP contracts
* Create baselines for every salesperson's quota
* Ensure the sales team understands their plan and drivers incentive payouts
* Create/Maintain schedule for monthly incentive cycle
* Perform the monthly calculations for incentive payouts and conduct reviews with leadership team

## Qualifications for commercial finance

* A qualified Senior Finance Manager - with 'blue chip' commercial, multi site experience £100m+ t/o co's
* Hands on track record
* Ability to analyse and present financial data
* Keen interest in films
* Part / Qualified accountant with high level of commercial acumen
* Analytical mindset with ability to understand, challenge and inform on investment decisions