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# Example of Commercial Controller Job Description

Our innovative and growing company is looking to fill the role of commercial controller. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for commercial controller

* Managing the Quality Assurance program, including scope of work, execution, and follow-ups
* Managing the control environment to allow for increased attestation requirements for capital stress testing submissions
* Communicating issues and status to senior level managers in executive level presentations
* Managing a team of high performing analysts, associates and vice-presidents through a challenging, transitional environment
* Build with the BU controller the plan, the budget, and the trends per retailer, monitor and follow-up the P&L per client
* Control and follow- up the promotional spending, seek for areas of savings and make proposals for cost optimization (ROI analysis)
* Monitor costs and carry out all analyses required to identify risks and opportunities, propose the appropriate actions and ensure the maintenance of budgetary objectives
* Ensure the respect of procedures and the best practices of Internal Control
* Writes procedures and policies implement them
* By performing his/her tasks the Commercial Project Controller shall contribute to achieve the financial objectives of the project in the most cost-efficient manner

## Qualifications for commercial controller

* Good communication skills with excellent spoken and written English and Mandarin
* 8 years of experience in external reporting (SOX, SEC or Regulatory) for banking
* Possess a Degree in Finance, or Professional Certification CIMA, ACCA, CPA
* Comes with 7 – 10 years’ experience in financial analysis, management accounting and has managed the yearly budgeting process
* Has managed a team and delivered results through teams
* Result focused to exceed performance, deliver business results and continuously look for improvement opportunities