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# Example of Commercial Controller Job Description

Our growing company is searching for experienced candidates for the position of commercial controller. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for commercial controller

* Lead the annual standard cost review and system update across China operating businesses
* Cost Master annual review and update
* Perform monthly review on major variance on material usage, efficiency, working hours
* Highlight major abnormal variance and agree on corrective actions to be taken and follow up if the effectiveness
* Ensure the material issuance/ running hours reporting in operating plants are following the company defined SOP
* Prepare profitability & margin analysis on a monthly basis
* Identify unusual margins movement and inform VP Finance and President
* Ensure project margin review meetings held regularly in both sales and Project Managers to review progress against agreed actions
* Working with functional management and internal audit to address areas where financial and other controls may be improved
* Managing the end to end SOX program, including risk assessments, testing, interpreting issues, and coordination with external and internal auditors

## Qualifications for commercial controller

* Financial qualifications
* Minimum 10 years working experience with multi-national companies
* CPA or ACCA is preferred
* Possess strong controllership skills and process orientation
* High level of energy and commitment towards continual improvement
* Previous relevant experience in a financial role at a publicly listed company or comparatively large private company