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# Example of Cloud Operations Job Description

Our growing company is looking to fill the role of cloud operations. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for cloud operations

* Directly manage assigned employee team
* Planning and managing the team in provisioning and setting up new customer environments, installing updates and patches all activities around monitoring and responding to alerts generated on the components of our infrastructure and systems, enabling the team to investigate for root cause and troubleshooting errors/issues
* Administer, coordinate and report on bookings using existing internal processes, methodology and automation/forecasting tools
* Manage the quota and compensation process for the Worldwide Cloud Sales Organization
* Escalation point for the deal desk function for WW Cloud deals, reviewing and working with peers, sales managers and internal resources to ensure quotes/orders meet operational and compliance requirements
* Drive standards of performance and specific actions that drive sales activities in every Cloud Sales function that are consistent with predefined success criteria for the Cloud Sales organization
* Manage compliance of the non-standard transactions process
* Participate in month-end and quarter-end close process to facilitate tracking of outstanding purchase orders, ensuring accurate forecasting, order compliance, bookings report as it pertains to cloud business
* Manage changing priorities and quickly communicate and escalate issues if required
* Facilitate team planning sessions and other Agile program ceremonies

## Qualifications for cloud operations

* You are proactive about everything
* Private Cloud experience desired
* Server build and installs, network equipment build and installation
* At least 1 year of experience with core infrastructure components such as TCP/IP, VPN, file transfer and remote administration protocols
* At least (3-5) years of experience with security engineering or architecture and infrastructure, network, cloud and multiplatform environments
* At least (1-2) years experience with programming languages such as Python, Java