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# Example of Client Solution Executive Job Description

Our company is growing rapidly and is looking to fill the role of client solution executive. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for client solution executive

* Partner with Offering Management to ensure that clients are getting the functionality they want
* Partner with Marketing to ensure successful visibility to the Commercial/Growth client segment
* Gather and leverage relevant data to analyze for trends, array it for executive insights, and derive and track executable actions
* Leading the big team
* Economically handling the substantial engagement budget and managing the T&C's
* Serve as a member of the Strategic sales leadership team, contributing to refine market offerings and go to market strategy
* Serve as a member of the Nordic Sales Team for Big Deals, contributing to refine market offerings and go to market strategy
* The professional services business in your territory
* Detecting new opportunities

## Qualifications for client solution executive

* Pro-active communication in international environments
* Insights and understanding of Finance Technology
* Should have 15 + years of exp handling large IT/Services deals in Enterprises and Government
* Long-term and large deal closing experience in Enterprise IT infra and Hybrid Cloud
* Fluent in Korean and English communication
* Information Technology with focus on Infrastructure, IT as Service and Hybrid Cloud Architectures