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# Example of Business Unit Leader Job Description

Our company is hiring for a business unit leader. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for business unit leader

* Ensure close collaboration with other country functions like Medical, Business Operations
* Supports and owns the implementation of capital projects, validation, 100% compliance
* Develops strategic plan to drive growth, backlog and sales in defined market sectors and end markets within the Environment business line
* Influences deployment of BD resources and budget to deliver target return on BD investment
* Develops and guides strategic/mega proposal opportunities
* Coordinates and collaborates with other geography business line leaders to maximize cross-selling and to offer
* Support Aerostructures management in the implementation of effective programs to minimize occupational injuries and eliminate violations of safety and environmental regulations, reduce cost associated with these incidents
* Develop strategies in support of Aerostructures and UTAS goals and objectives relating to safety and environmental protection
* Ensure Aerostructures sites provide required data in the UTC EH&S Reporting System
* Lead multiple teams of technologists, engineers, manufacturing and market/business development professionals to deliver innovative solutions in existing product lines, new products, process and/or technology

## Qualifications for business unit leader

* Leadership of multi-function business team in a large multi-faceted financial services organization, strategic planning, team building, coaching and collaboration, results focus, organization, decision making, communications, and lead by example
* Position will require frequent travel in a national territory and may require incumbent to be away from office for several weeks per month
* Enable process to identify and develop long term partnerships with key new buyer groups (ex
* Minimum of 3 years of experience in Quality Management, Quality Engineering, or Six Sigma
* Certified Six Sigma Green Belt, Black Belt Preferred
* Assess Solutions Against Established Standards - The ability to understand and assess proposed solutions in order to determine how closely they meet requirements and if they will deliver the desired business outcomes