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# Example of Business Senior Consultant Job Description

Our company is looking to fill the role of business senior consultant. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for business senior consultant

* Point of contact for business information, support, direction and leadership for other business consultants, core product management teams and shared development team
* Engage, manage and work with a wide range of stakeholders from across the business, including senior executives
* Mentor clients, work on projects independently, participate as a team member, or lead teams of less experienced consultants and/or clients to deliver business projects successfully
* Establish business and functional requirements, then translate into actionable project initiatives and metrics
* Develop business cases, perform ROI calculations, and develop capital budgets
* Work with peers/customers to ensure end to end project business functionality of software is completed successfully from project scheduling, and design through implementation
* Responsible for creating a design and data models that meets the customer business requirements, fits within the customers Infrastructure, and is designed to make the best use of the CSG product offerings
* Analyze customer/business requirements and technical solutions to solve customers’ software challenges using multi-discipline interfaces
* Lead the project workshops to understand business and system requirements, customer special requirement and provide possible solution through customization, identify potential impact to the standard system functions
* Guide customers through the formulation and documentation of business requirements

## Qualifications for business senior consultant

* Bachelors degree required, advanced degree (MBA or other) preferred
* The candidate should have an appreciation of high level technical solutions as they relate to data and analytics in Retail
* Familiarity with CRM systems with emphasis on SalesForce
* Familiarity with CMS systems
* UX methodologies
* Knowledge of Organizational business operations and interdependencies