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# Example of Business Senior Consultant Job Description

Our growing company is looking to fill the role of business senior consultant. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for business senior consultant

* Investigate business problems, including improving sales productivity or increasing deal throughput, improving modeling and strategic analysis skills, to understand key business strategies and initiatives
* Overall project delivery responsibility for a specific project or sub project and act as a mentor and coach to the other business consultants working on the project
* Analyze the outlook of the economy, industry, competitors, vendors, and channels to determine potential impact on organizational goals and business outcomes
* Use the information gathered to build a business case for process improvements
* Evaluate business needs and defines analytics requirements
* Understand the long term goals and objectives of the organization and develops strategies and business capabilities to achieve these goals
* Develop solutions to complex business issues through the exploration, design, development, and delivery of creative solutions
* Proactively identify opportunities for improvement based on overall business needs and strategic direction
* Lead/manage project task responsibilities, including identification of project risks, soliciting end-user requirements, documentation of business process changes, and training
* Work in coordination with program/project managers, IT, and business owners to implement people, process and technology solutions

## Qualifications for business senior consultant

* Excellent written and oral communications skills in English language are essential
* Deep understanding of change management methodology and frameworks
* Working knowledge (or readiness to learn) of SQL
* Proven track of successfully completed projects in the banking industry will be an asset
* 3-5 years of technical and financial advisory related experience with business enterprise and intangible asset valuations
* A strong finance background