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# Example of Business Operations & Strategy Job Description

Our innovative and growing company is looking for a business operations & strategy. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for business operations & strategy

* Collaborate across J&J Enterprise innovation and Medical Devices R&D Platforms
* Ensure alignment across R&D strategic imperatives and annual Goals & Objectives
* Drive quarterly, semi-annual, and annual planning processes for the Revenue Org.Partner across functions to drive planning for the CRO including corporate annual strategic and financial planning, semi-annual quota setting, and quarterly corporate, team, and individual goaling and associated tracking and review processes
* Own the conversation about Revenue-critical KPIs
* Manage high performing S&BO team
* Spearhead critical initiatives
* Identify, scope, and execute on high-priority, cross-functional business operations projects, which might include entering new geographies or channels, assessing the strategic value of various product lines, or developing a new distribution approach
* Take a data-driven approach to understand and diagnose complex, ambiguous business issues
* Develop compelling recommendations for the leadership team and organization
* Lead execution on solutions where a cross-functional perspective is needed

## Qualifications for business operations & strategy

* Bias and reputation for action
* Exceptional business acumen and deep understanding of digital media sales / monetization
* Vision, strategy, and cross-functional business management
* Highly analytical, comfortable with financial analysis and history of driving operational rigor
* Credibility leading team of high performers
* BA or BS degree, MBA desirable