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# Example of Business Development Engineer Job Description

Our innovative and growing company is hiring for a business development engineer. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for business development engineer

* Track and participate in relevant wireless technology industry standards activities
* Works within Product Management to understand device ecosystem vision, requirements and priorities
* Interfaces directly with R&D to help resolve technical issues and drive new product features and capabilities required for ecosystem expansion
* Support and participate in strategic projects as required
* Support the local management for prospecting new projects to identify good leads and translate these in offers that give a cost-effective solutions to the Laborelec customers
* Identify, in consultation with a multidisciplinary team, the best solution to be offered to the Laborelec’s clients
* Establish a relationship of trust with the Laborelec customers and subcontractors
* Manage small and medium size projects offered to power plants and industrial customers with the intention to guarantee client satisfaction and project cost/effective implementation
* Develop further your competences in the required domain defined by Laborelec’s management
* You will be located in Chile (other Latin American country could be considered), with frequent national and international (mainly Latin America) travels

## Qualifications for business development engineer

* The ability to effectively balance strong technical skills with solid relationship-building capabilities is a must
* Capable of digging into the business needs and translating them into test plans and processes
* Work with developers, product management and other testers to create test cases and automate testing
* Build/ Enhance automated test suites and tools to meet business needs with respect to functionality, performance, scalability and other quality goals
* Create/ evaluate test tools to improve test process and quality
* Be a vocal champion for quality and solid test practices in every phase of the development process