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# Example of Building Services Manager Job Description

Our company is growing rapidly and is hiring for a building services manager. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for building services manager

* Leads the successful development, introduction and implementation of Energy Service business portfolio, plans and activities in the US and later globally to SBT leaders and customers
* Defines SBT total Energy Service offering, value proposition and market positioning in close collaboration with US and global leaders including make or buy decisions
* With other internal automation leaders, recommends direction and leads implementation of products, solutions and services developed or acquired into the SBT organization
* Leads and assists in the creation and maintenance of a development/acquisition Energy Service roadmap and detailed business plan jointly with other global and local management leaders
* Identifies and/or supports acquisition and business development activities with key customers in selected vertical markets
* Provides acquisition or partnership recommendations to management and develops close working partnerships with those involved
* Oversees the integration of the Energy Service business into necessary SBT business processes and resources
* Acts as key leader in market introduction of new product, solution and service offerings
* Identifies, acquires and manages internal and external development resources
* Ensures successful execution of business plan and project tasks

## Qualifications for building services manager

* Consistently acts in a professional manner with the highest ethical standards of performance and behaviour
* Perceives and considers the underlying attitude, feelings and needs of their team members, customers and others
* Comfortable dealing with customers at all levels throughout their organisational structure
* Demonstrates and communicates a complete understanding of Energy Service technologies through an expert knowledge of building applications functionality, end-user operations and customer requirements
* Ten+ years of proven success in sales, operations, or general management role plus proven expertise in the development of a market and a business unit
* Incumbents should be recognized as experts within their chosen industry