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# Example of Beauty Manager Job Description

Our innovative and growing company is looking to fill the role of beauty manager. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for beauty manager

* Partner with Market Planning and Research to develop and implement strategies for expanding HHCS in a market based approach
* Supervise the management of the HHCS website on StoreNet which is the repository for forms, marketing, procedures, programs, contacts, and training
* Manage day to day vendor relationship, and proactively and autonomously negotiates costs, promotional opportunities, and other business inputs
* Act as the P&L and category owner possessing a thorough understanding of internal and external variables that impact the business
* Help identify, sign and on-board new vendors to build out product selection
* Proactively and autonomously negotiate costs, promotional opportunities, and other business inputs
* Conduct pricing and ROI analysis and makes recommendations for initiatives that optimize profit margin
* Use data to identify trends, opportunities and risks and translate those insights into actions to drive long-term growth
* Create and Manage automated tools to drive growth
* Development and presentation of activities and strategies to senior management briefing and managing agencies on day to day basis

## Qualifications for beauty manager

* Maintain Project Critical Path schedules to track and report projects, ensuring the design is both on time and on budget
* Relevant experience in retail, operations or e-commerce
* Must have a minimum 4-6 years experience selling within CPG industry (TM, Sales Planning, Field Sales and/or Category Management)
* Four-year college degree, business degree preferred
* Experience in Insights or Analytics at a CPG manufacturer
* Syndicated Data Analysis Experience, preferably Nielsen or IRI