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# Example of Auto Finance Manager Job Description

Our innovative and growing company is looking for an auto finance manager. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for auto finance manager

* Full accountability for quality and accuracy of the adjudication team, ensuring a balanced focus on risk appetite, sales experience, and portfolio growth
* Oversee a team approximately 6 analysts responsible for data gathering, analysis, reporting and recommendations to drive business decisions
* Design strategies to reduce expense and improve quality in areas across Auto Finance including Payments, Titles, Collections, Customer Service, Vehicle Remarketing, Recovery
* Manage and represent Collection Operations in all reviews and audits done by QA/QC, Compliance, Internal Audit, and Regulatory Agencies
* Manage Collections Change Control Process including meeting schedules, approvals and the management of meeting minutes
* Gain knowledge and understanding of operational strategies/business models within all areas of responsibility
* Review and oversight of daily collection control reports / MIS reporting
* Influence portfolio quality through strategic assessment and management
* Partner with business VPs, Market Managers, Sales Managers, in management of the portfolio and conducts quarterly reviews
* Lead and motivate a team of adjudicators to reach business objectives of meeting client expectations and managing risk

## Qualifications for auto finance manager

* Formal Lean/Six Sigma certification is a plus (Black Belt or Master Black Belt)
* Operations and Risk Management background is a plus
* Ability to manage a team contribute on an individual level
* Demonstrated ability to drive projects forward in a complex matrix organization with internal and external partners and across geographies in a collaborative manner
* Experience within Financial Services and/or the Auto industry a plus
* Must have strong influencing, negotiation, contracting or other expertise