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# Example of AR Manager Job Description

Our company is hiring for an AR manager. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for AR manager

* Identify new, locally relevant organizations to recommend to the MAF executives in NY
* Manage calendar year donations and coordinate with Finance team to ensure yearly amounts adhere to corporate guidelines
* Involve office and POS teams in MAF activities to energize and motivate commitment to the cause
* Build and manage Back to M.A.C initiative in Mexico
* Managing the store location in Jonesboro, AR
* Lead, coach, and develop the West Memphis team to achieve excellence in EHS performance, manufacturing capability, meet customer expectations in quality and delivery
* Develop and implement budget, objectives, personnel plans, inventory management, and capital plans that align with the strategic objectives of the businesses supplied by the Wyandotte Dispersions and Resins plant
* Create and execute manufacturing and asset strategies to ensure assets are aligned with business strategies that ensure technology transfers are issue-free, provide for reliable and flexible product availability while maximizing asset utilization
* Reduce the Account receivable position and AR-days according to the Group targets, in order to reduce the Working Capital… Create a real Cash culture within the Sales organization, keeping the financial objectives
* Define the Credit Policy for each country/ customer

## Qualifications for AR manager

* The ability to lead and train all service technicians is necessary
* Aerial, Earthmoving, and Crane equipment knowledge is a plus
* Bachelor’s degree in Business Administration or other relevant discipline required
* Minimum of 3 years sales/account management experience
* 5 years business experience, including credit management, collections, deduction management, accounting, analysis, internal control, customer support preferred
* Order and risk management experience a plus