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# Example of Applications Development Manager Job Description

Our company is growing rapidly and is looking to fill the role of applications development manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for applications development manager

* Work with partners or directly on On Premise deals
* Creating business pipeline meeting an agreed $ objective
* Managing and driving your own and the team’s $ objectives
* Responsible for regular forecasting to management of On Premise business
* Establishing, building and nurturing positive business relationships with sales, key partners and client accounts through forging a deep understanding of their business, the challenges they face, future projects and plans
* Recruiting, coaching and developing team to over achieve objectives
* Manage client expectations and escalations
* Help facilitate communications between IT staff and business users
* Serve as “Scrum Master” for the Scrum methodology
* Manage program resource supply and demand by coordinating across individual projects

## Qualifications for applications development manager

* Bachelor Degree in a technical field, such as Computer Science, MIS
* Experience with Client/Server, web based system development
* Experience with object oriented technology and SQL databases
* Ability to build and cultivate relationships with internal and external constituents
* Change leadership and a willingness to challenge the status quo
* Excellent communication skills, executive presence and an ability to influence in a collaborative environment