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# Example of Analyst Senior Pricing Job Description

Our innovative and growing company is searching for experienced candidates for the position of analyst senior pricing. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for analyst senior pricing

* A CA or other accounting/professional designation or a graduate degree, preferably with a demonstrated interest in Finance, or Economics
* Provide pricing support, guidance, and opportunity analysis for Major Accounts
* Develop cohesive pricing strategies for Major Account customers that align to business goals
* Work closely with Finance on Major Account forecasting and rev share impact within affiliate markets
* Provide recommendations and insight on centralized pricing for new major account customers
* Study freight, rate, and truck capacity trends on a daily basis to fully understand pricing strategy
* A minimum of 2 years experience in transfer pricing, tax or similar fields
* Motivation and the desire to learn about transfer pricing and valuations
* Leveraging internal systems and models to develop financial forecasts which are used to support business decisions
* Reviewing and approving all list prices

## Qualifications for analyst senior pricing

* Preferred expertise in relational databases (Microsoft Access) & SQL coding
* Bachelor’s degree in Finance, Accounting or Business Administration from an accredited college or university
* Demonstrable understanding of the current regulatory environment relative to the submission of proposals to the US Government
* Proven ability to lead cross functional teams and influence cross-functionally and cross-organizationally
* Strong communicator that can present, sell, and defend your ideas effectively to internal teams (including senior execs) and customers
* Experience in business printing markets