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# Example of Airline Manager Job Description

Our company is hiring for an airline manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for airline manager

* Subject matter expert to support sales organization, channel partners, and users
* Provide support for sales exhibitions
* Work with Marketing Communications team to develop sales literature, advertising campaigns and develop launch material and project plans for NPD introductions
* Support global sales plans to assist in meeting sales revenue and profit (EBIT) targets
* Assist in the management of the cost base for the product range
* Contribute to and work within the Scott business plan and strategy
* Portfolio Management to ensure optimal product/offering mix and competitiveness (including contract management, pricing, SKU rationalization, cost reduction programs)
* Assist in the development of sales support and enablement materials
* Work with customer (distributor and end-user) and sales team to problem solve and promote the product
* Travel expectation is approximately 25% (10 – 12 weeks per year) including international travel

## Qualifications for airline manager

* 6+ years experience in aviation corporate strategy, corporate finance, planning, revenue management or related discipline
* He/She should have a minimum of 15 years commercial aircraft maintenance experience including electrical and avionics installations on jet powered transport aircraft
* Excellent knowledge of the global airline industry
* Knowledge of the relevant region, culture, language and airlines
* Previous airline experience is a firm requirement
* Experience with an airline industry consulting firm is relevant, as would be time with an investment bank in the aviation debt/equity research area