Downloaded from <https://www.velvetjobs.com/job-descriptions/air-conditioning>

# Example of Air Conditioning Job Description

Our innovative and growing company is looking to fill the role of air conditioning. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for air conditioning

* Team coaching, engage, inspire and development
* Contribute to a sales strategy & call cycle that serves the achieving or exceeding the Air Care Specialists BU for 2017 numbers in your state(s)
* Identify local, national & external relationships required to serve your state(s) strategy & create the plan to establish and utilize those relationships
* To identify the major Air-Care (air conditioning and similar) specialists, increase sales and look for growth opportunities through these outlets
* Identify and develop professional relationships with the key decision makers within these specialists Air-Care outlets, and provide detailed training sessions on products with their Sales personnel
* Understand the importance of growing the Air-Care business through using specialist knowledge, expertise and contacts in this area
* Ensure your full awareness of all EHP products and services to be able to educate and answer customer’s questions in a professional and informed manner
* Managing and organize sales plan of Air conditioning to achieve sales target as per individual and company objective
* ABILITY TO PERFORM THE DUTIES OF THE POSITION WITHOUT MORE THAN NORMAL SUPERVISION (SCREEN-OUT)
* Provide periodic analysis and understanding of customer (installers, distributors, sales reps and

## Qualifications for air conditioning

* Experience in variable speed systems is a good advantage
* Minimum of 1 year experience as a A/C Technician required
* Completion of a recognized Apprenticeship in a relevant discipline- A/C- NVQ level 3 or equivalent
* Completion of a recognized Apprenticeship in a relevant discipline- A/C, Electrical- NVQ level 3 or equivalent
* Travel expenses will or will not be paid
* Recruitment and relocation incentives will or will not be used