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# Example of After Sales Manager Job Description

Our innovative and growing company is looking to fill the role of after sales manager. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for after sales manager

* Establishing project budgets, time scales and identifying the required level of resources to complete
* Scope management of projects, ensuring all deliverables are being covered, interfaces are understood and that the project does not creep
* Monitoring current workloads to ensure that deadlines are realistic and the project is to be delivered in time with the programme
* Managing financials to make sure that projects are delivered to cost, improving all margin opportunities, re-estimating costs and identifying areas of cost increases or reductions
* Liaising with Human Resources to allow the correct level or resources are available and any necessary support is provided
* Understanding the full contract and that it is executed correctly, plus carrying out clause-by-clause analysis
* Obtain inquiries (RFQs) directly from clients or via SPIGSales Representatives
* Coordinate with sales engineers to develop the design basis of resulting SPIG product offerings (optimization to achieve the lowest evaluated cost or schedule) on all proposals
* Prepare detailed and accurate cost estimates or review same, prepared by sales engineer
* Prepare the technical content of each proposal or review same prepared by sales engineer

## Qualifications for after sales manager

* Drive wholesale, retail, internal, tire and accessory parts business
* Assist the Dealers in fully utilizing Audi parts and service sales and marketing programs
* Serve as the subject matter expert for answers to Dealer questions on after sales topics, insuring that you are accessible when needed and follow-up on outstanding topics
* Monitor dealership KPI objectives and review performance with dealership management
* Serve as a consultant, identifying after sales problems and working with the dealership management team to develop creative and innovative solutions to any problems and develop action plans to then implement those solutions
* Collaborate with the area team and regional management to ensure dealers meet Audi standards requirements