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# Example of Advisor, Project / Prog Mgmt Job Description

Our growing company is looking to fill the role of advisor, project / prog mgmt. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for advisor, project / prog mgmt

* Candidate must be able to work effectively, independently and with existing sales/pre-sales teams
* Bachelor’s degree or above is requested
* Inside Sales or relevant sales experience/background is a plus
* Inside Sales or relevant sales experience/background is preferred
* PMI PMP or CAPM certification will be required within first year
* Advanced knowledge in Excel and Power Point are essential

## Qualifications for advisor, project / prog mgmt

* Experience with value realization and selling a plus
* Experience with successful go-to-market strategy strategies preferred
* Work may involve engagement in complex, multi-product, Telco Cloud opportunities ranging from presales to post-sales – Key requirement here will be to manage internal stakeholders (from various organizational groups / BUs) and external stakeholders (various customer groups)
* 7+ years of relevant work experience as a Program or Project Manager is preferred
* Domestic level support with projects would be required / Global level is preferred
* Expertise in of Storage/Backup technologies